



Maximizing Training Results



About

AchieveGlobal

AchieveGlobal helps organizations translate business strategies into results by improving the performance of their people. Clients worldwide rely on AchieveGlobal's proven expertise in leadership development, customer service, and sales effectiveness. Implementing research-based learning solutions, AchieveGlobal empowers clients to successfully develop leaders and acquire, grow, and retain profitable customer relationships.

With 75 offices in 42 countries—and programs and services in more than 40 languages and dialects—we can work with our customers virtually anywhere in the world. We welcome the opportunity to work with you too.

If training is not important to a particular job today, that job probably will not be important much longer either. What makes training such a big deal? First, organizations are under great pressure today to provide increasingly higher levels of quality, service, and value. All that demands new skills and good training builds those skills best.

Second, job experience alone doesn't cut it anymore. People used to rely on time and experience to build the skills they needed to succeed. Today, things are changing too fast for that. Years of experience can become outdated overnight. As UCLA's famed basketball coach, John Wooden, put it, "It's what you learn after you know it all that counts." Fortunately, good training can build needed skills quickly.

The good news for you and for your organization is: Training works! Good training can build new skills so employees can be more effective under changing, increasingly challenging conditions. That is true for managers, team leaders and members, individual contributors, professionals and executives.

Benefits Of Maximizing Training Results

After attending the workshop, participants will:

- Communicate how current training support key organizational goals and strategies.
- Agree on ways to evaluate training success.
- Take critical actions that support the training effort.
- Communicate key messages about the training to the organization.
- Generate a list of all necessary action items to be carried out by specific person or groups at each stage of the implementation (Before/During/After).

Program Specification

Audience: - Employees / associates who will go through training, training directors or managers and training staff, and line or administrative managers who supervise employees / associates in work areas that undergo training.

Class Size: - 12 to 15 participants

Length: - 1 Day

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